

Pricing Zone	Grade	Base Price	Cash Discount	Introductory Discount	MOU Discount	PRICE - CASH			PRICE - CREDIT		
						Gross Price Cash	GST @ 18%	Cash Price Per MT	Gross Price Credit	GST @ 18%	Credit Price Per MT
Bhiwandi	H036RG	101590	1100	2000	1500	96990	17,458.20	1,14,448.20	98090	17,656.20	1,15,746.20
	NH036RG	100790	1100	2000	1500	96190	17,314.20	1,13,504.20	97290	17,512.20	1,14,802.20
	ULL	96590	1100	2000	1500	91990	16,558.20	1,08,548.20	93090	16,756.20	1,09,846.20
Vasai	H036RG	101570	1100	2000	1500	96970	17,454.60	1,14,424.60	98070	17,652.60	1,15,722.60
	NH036RG	100770	1100	2000	1500	96170	17,310.60	1,13,480.60	97270	17,508.60	1,14,778.60
	ULL	96570	1100	2000	1500	91970	16,554.60	1,08,524.60	93070	16,752.60	1,09,822.60
Daman	H036RG	101580	1100	2000	1500	96980	17,456.40	1,14,436.40	98080	17,654.40	1,15,734.40
	NH036RG	100780	1100	2000	1500	96180	17,312.40	1,13,492.40	97280	17,510.40	1,14,790.40
	ULL	96580	1100	2000	1500	91980	16,556.40	1,08,536.40	93080	16,754.40	1,09,834.40
Silvassa	H036RG	101570	1100	2000	1500	96970	17,454.60	1,14,424.60	98070	17,652.60	1,15,722.60
	NH036RG	100770	1100	2000	1500	96170	17,310.60	1,13,480.60	97270	17,508.60	1,14,778.60
	ULL	96570	1100	2000	1500	91970	16,554.60	1,08,524.60	93070	16,752.60	1,09,822.60

Quantity Discount (QD):

1. QD calculated on monthly lifting basis on all prime, non-prime grades except Utility,sweepings, waste grades and powder.
2. Deemed Exports quantity cannot be clubbed with the domestic sales quantity for calculation of eligibility or discount.
3. Combined domestic off-take of Ex-Plant, Ex-DOPW and any other depot of Nayara shall be considering for QD calculation.
4. QD shall be settled by credit note after completion of lifting in the succeeding month.
5. Below are the slabs for QD:

Slab(MT)	QD (Rs./MT)
>=10	200
>=21<63	300
>=63<126	400
>=126<189	500
>=189<280	600
>=280<400	675
>=400<550	750
>=550<700	825
>=700	900

Delayed Payment Charges:-

If the payment is not received in line with the payment terms due, Delayed payment interest(DPI) is charged as per the schedule given below:

Period	Interest applicable
Delayed period from the date of invoice	@36% per Annum
i. First 14 days (Interest Free Credit)	@0% per Annum
ii. For first 15 days after IFC	@21% per Annum
iii. >= 16 days	@24% per Annum

*GST will be charged on Delayed payment charges as per the rates applicable under GST

Payment Terms:- Payment will be due on 2nd Day from the date of invoice through RTGS.